Message Text

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PAGE 01 SEOUL 09481 100105Z ACTION EA-12

INFO OCT-01 ISO-00 EB-08 /021 W

-----031862 101136Z/11

R 100040Z NOV 77 FM AMEMBASSY SEOUL TO USDOC WASHDC INFO SECSTATE WASHDC 7480

UNCLAS SEOUL 9481

E.O. 11652: N/A

TAGS: ASUP, MASS, MARR, ESTC, ETRD, KS SUBJECT: STEWARD DAVIS REQUEST FOR WTDR ON PEACE HEAVY INDUSTRIAL, CO.

REF: (A) USDOC 21287 (B) SEOUL 8473

1. IN ANTICIPATION OF REF (A) REQUEST FOR WTDR ON PEACE HEAVY INDUSTRIAL CO. EMBASSY COMMERCIAL SECTION HAS OVER PAST SEVERAL WEEKS BEEN IN CONTACT WITH REPRESENTATIVES OF SUBJECT FIRM IN AN EFFORT TO CLARIFY ITS LEGAL STATUS AS A PROSPECTIVE BUSINESS PARTNER OF THE WTDR REQUESTEE, STEWARD-DAVIS INC. UNFORTUNATELY, APART FROM A FEW PLANNING DOCUMENTS OUTLINING A US \$100 MILLION INDUSTRIAL PROJECT TO BE BUILT AT CHANGWON, NEAR MASAN, ROK, THE KOREAN BUSINESSMEN LISTED AS PROSPECTIVE ORGANIZERS OF PEACE HEAVY INDUSTRIAL COMPANY (PHIC) ARE UNABLE TO OFFER PROOF OF ANY FINANCIAL BACKING OR GOVERNMENT APPROAL FOR THE PROJECT. PHIC DOES NOT YET EXIST AS A LEGAL COMMERCIAL ENTITY IN THE ROK ND AS IT IS NOT YET REGISTERED WITH THE GOVERNMENT IT HAS NO PAPERS OF FORMAL

INCORPORATION OR FINANCIAL INSTITUTION OF REFERENCE, WE HAVE BEEN INFORMED THAT ITS BACKERS DO NOT PLAN TO LEGALLY ESTABLISH PHIC UNTIL SUCH TIME AS IT CAN BE FORMED AS A JOINT VENTURE WITH STEWARD-DAVIS OR SOME OTHER FOREIGN COMPANY PARTNER. AS THE SUBJECT FIRM UNDER ITS PRESENT PLANS WOULD NOT EXIST UNCLASSIFIED

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UNTIL THE SPECIFICS OF A JOINT VENTURE ARE AGREED UPON STEWARD-DAVIS SHOULD BE INFORMED THAT TECHNICALLY IT IS NOT NEGOTIATING WITH AN EXISTING FIRM BUT RATHER IS DISCUSSING WITH A GROUP OF UNINCORPORATED KOREAN BUSINESSMEN, THE POSSIBILITY OF A JOINT UNDERTAKING WHICH WOULD ONLY AFTER ITS FORMATION BECOME PHIC.

2. THE INHERENT DIFFICULTY IN ASSEMBLING AN ACCURATE WTDR ON A COMPANY THAT DOES NOT PRESENTLY EXIST AND WOULD ONLY EXIST AS A JOINT-VENTURE UNDER CONDITIONS YET TO BE AGREED UPON HAS BEEN EXPLAINED IN CONSIDERABLE DETAIL TO STEWARD DAVIS' SPECIAL PROJECT NEGOTIATOR, MR. LINK WHITE. IN HIS RECENT CONTACTS WITH EMBASSY COMMERCIAL STAFF, MR. WHITE HAS STATED THAT HE FULLY UNDERSTANDS OUR PROBLEMS IN ASSEMBLING THE BASIC ORGANIATIONAL AND FINANCIAL DATA REQUIRED FOR A WTDR AND HAS INDICATED THAT HE PLANS TO MAKE A FULL REPORT TO HIS PARENT FIRM UPON HIS RETURN. AFTER DISCUSSING WITH MR. WHITE THE BUSINESS AND FINANCIAL HISTORIES OF THE MEN PROPOSING THE FORMATION OF PHIC AS A JOINT VENTURE, STEWARD DAVIS MAY WISH TO REQUEST WTDR'S ON SPECIFIC ROK FIRMS WHICH ARE LEGALLY REGISTERED AND ENJOY RELATIONSHIPS OF REFERENCE WITH FINANCIAL INSTITUTIONS. **SNEIDER**

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Message Attributes

Automatic Decaptioning: X

Capture Date: 01-Jan-1994 12:00:00 am Channel Indicators: n/a **Current Classification: UNCLASSIFIED**

Concepts: PEACE Control Number: n/a

Copy: SINGLE Sent Date: 10-Nov-1977 12:00:00 am Decaption Date: 01-Jan-1960 12:00:00 am

Decaption Note: Disposition Action: n/a Disposition Approved on Date: Disposition Case Number: n/a Disposition Comment:

Disposition Date: 01-Jan-1960 12:00:00 am Disposition Event:

Disposition History: n/a Disposition Reason:

Disposition Remarks:
Document Number: 1977SEOUL09481
Document Source: CORE

Document Unique ID: 00 Drafter: n/a

Enclosure: n/a Executive Order: N/A Errors: N/A

Expiration: Film Number: D770415-0595 Format: TEL

From: SEOUL

Handling Restrictions: n/a Image Path:

ISecure: 1

Legacy Key: link1977/newtext/t19771174/aaaackyf.tel

Line Count: 78 Litigation Code IDs: Litigation Codes:

Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 7baba91d-c288-dd11-92da-001cc4696bcc

Office: ACTION EA

Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a

Page Count: 2
Previous Channel Indicators: n/a Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 SEOUL 8473

Retention: 0

Review Action: RELEASED, APPROVED Review Content Flags: Review Date: 26-Jan-2005 12:00:00 am

Review Event:

Review Exemptions: n/a **Review Media Identifier:** Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

SAS ID: 639566 Secure: OPEN Status: NATIVE

Subject: STEWARD DAVIS REQUEST FOR WTDR ON PEACE HEAVY INDUSTRIAL, CO.

TAGS: ASUP, MASS, MARR, ESTC, ETRD, KS

To: COM Type: TE

vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/7baba91d-c288-dd11-92da-001cc4696bcc

Review Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009

Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009